



Choose Your Purchase Path

Stock: DEMO-104 | 2026 Toyota RAV4 XLE AWD

Prepared for Sample Customer - Synthetic Demo

Cumberland Ridge Motors | SYNTHETIC DEMO - NOT AN ACTUAL OFFER

Quote ID: SAMPLE-FINANCE

Quote Date: Oct 1, 2026

Expires: Oct 4, 2026, 8:00 AM

SALES PRICE

\$41,500

Discount

MSRP

-\$1,400

\$42,900

AMOUNT FINANCED

\$41,644

After down, trade, taxes, fees, and rebates

TAXES + FEES

\$3,149

YOUR DRIVE-HOME FIGURES

MSRP	\$42,900
Discount	-\$1,400
Sales Price	\$41,500
Vehicle Service Contract	\$1,995
Taxes	\$2,500
Doc fee	\$499
Estimated tag, title & registration	\$150
Down payment	\$5,000

COMPARE PURCHASE PAYMENTS

Estimated monthly finance payment by term and down payment.

TERM \ DOWN	\$5,000 DOWN	\$7,000 DOWN	\$9,000 DOWN
48 mo 6.99% APR	\$998/mo	\$950/mo	\$902/mo
60 mo 6.99% APR	\$825/mo	\$785/mo	\$746/mo
72 mo 6.99% APR	\$710/mo	\$676/mo	\$642/mo

DEALER PROTECTION PACKAGE

Package item	Amount
Vehicle Service Contract - Illustrative optional coverage; no coverage is offered by this sample.	\$1,995

OPTION REVIEWED

Confirms the option reviewed above. Final terms remain subject to lender, lessor, tax, and registration updates.

Estimated quote for discussion. Not a credit approval. Not a final contract. Final terms are subject to dealer and lender/lessor approval when financing or leasing is involved. Taxes and fees are estimated unless finalized by the dealer. Credit tier and rate assumptions are estimated, self-reported, or dealer-selected when relevant. Tag/title/registration estimates are separate from sales tax. SYNTHETIC DEMO. All vehicle, customer, rate, tax, fee and product figures are illustrative. This is not an offer, credit approval or contract. Financing is subject to lender approval. Actual rates, taxes, fees and optional coverage vary. Dealer review is required. Generated Oct 1, 2026. Prepared with SummitDesk

PREFERRED NEXT STEP

Lets the team know which path you want finalized next. This quote is an estimate, not a contract.