



Prepared for Sample Customer - Synthetic Demo · 2026 Toyota RAV4 XLE AWD · Stock: DEMO-104

YOUR ESTIMATED MONTHLY PAYMENT

\$825

PER MONTH

60 months · 6.99% APR · \$5,000 down · Amount financed \$41,644

YOUR MONEY DOWN

Down payment\$5,000

Balance due at delivery\$5,000

No deposit has been received yet, so the full \$5,000 down payment is due at delivery.

COMPARE PURCHASE PAYMENTS

Estimated monthly finance payment by term and down payment. Every figure in the table is per month.

TERM \ DOWN	\$5,000 DOWN	\$7,000 DOWN	\$9,000 DOWN
48 mo 6.99% APR	\$998	\$950	\$902
60 mo 6.99% APR	YOUR OPTION \$825	\$785	\$746
72 mo 6.99% APR	\$710	\$676	\$642

Every cell is this same deal, at the APR shown for that term — only the term and the money down change. Column amounts are money down, not totals due at delivery.

WHAT YOU'RE FINANCING

MSRP	\$42,900
Discount	-\$1,400
Sales Price	\$41,500
Dealer Protection Package (1 coverage — what each one does, at right)	\$1,995
Taxes	\$2,500
Doc fee	\$499
Estimated tag, title & registration	\$150
Taxes and fees above, together	\$3,149
Down payment	-\$5,000
Amount Financed	\$41,644
After down payment, trade, taxes, fees, and rebates	

PROTECTION INCLUDED IN THIS PAYMENT

Vehicle Service Contract	\$1,995
Illustrative optional coverage; no coverage is offered by this sample.	
Included in this payment (1 coverage, all listed)	\$1,995

NOT ON THIS QUOTE

Trade-in	None on this quote
Rebates or incentives	None applied
Deposit received	None yet
Listed so nothing looks quietly omitted. Add any of these and we will re-quote the payment for you.	

YOUR NEXT STEP

Your next drive, clearly presented.

OPTION REVIEWED

Confirms the option reviewed above. Final terms remain subject to lender, lessor, tax, and registration updates.

PREFERRED NEXT STEP

Lets the team know which path you want finalized next. This quote is an estimate, not a contract.